

ESCO Contracting Made Easier with an Owner's Representative



Get the most out of your Energy Savings Performance Contract with help from SoCalREN's Owner's Rep!

Our owner's representative can help you:

- Understand ESCO contracting options, financing, and performance guarantees.
- Outline roles and responsibilities between a public agency customer and their ESCO partner.
- Select the best ESCO partner for your project needs by reviewing your agency's draft request for proposals (RFP) or other solicitation materials.
- Ensure funding sources, like SoCalREN incentives, are leveraged to enhance your project's financial outlook.

SoCalREN's owner's representative support services are here to help you leverage ESCO energy performance contracting to implement comprehensive energy improvements at your facilities with no upfront capital costs. Whether you are already working with an ESCO or are just getting started on your energy efficiency journey, SoCalREN is here to help!

This no-cost service is available to all SoCalREN agencies!



You can trust SoCalREN's independent owner's representatives

Our independent owner's representatives have over 20 years of experience supporting local government agencies with clean energy projects and ESCO contracts. Your agency's energy projects are in good hands.

ESCO = energy service companies

Interested in SoCalREN's on-call owner's representative? Contact your SoCalREN project manager for more information.

The SoCalREN Public Agency Programs are administered by the County of Los Angeles and funded by California utility ratepayers under the auspices of the California Public Utilities Commission.

Frequently Asked Questions (FAQs)

What is an Energy Service Company (ESCO)?

An ESCO, or energy service company, is a company that provides comprehensive services to help public agencies implement a broad range of energy upgrades including energy efficiency, renewable generation, storage, and more. Partnerships between public agencies and ESCOs often take the form of an energy savings performance contract (ESPC).

What is an Energy Savings Performance Contract (ESPC)?

ESPCs allow public agencies to complete comprehensive energy projects by paying back the costs using energy savings. An ESPC is an agreement between an ESCO and customer that outlines the energy savings to be generated by a project and how those energy savings will allow the public agency to pay back the cost of the project, typically through a loan.

What if my agency is already in an ESPC? Can I still get the support of an owner's representative?

Yes! It is common for an owner's representative to step in to support at various stages of an ESPC. We recommend reaching out to SoCalREN as soon as your agency is interested in third-party, unbiased support.

Can an owner's representative choose the an ESCO for my agency?

The role of an owner's representative is to help guide you through the process of selecting an ESCO based on your agency's unique needs. Your agency will make the final decision on ESCO selection, not the owner's representative or SoCalREN.

How do I begin enlisting the support of an owner's representative?

Contact your SoCalREN project manager to set up a one-on-one meeting with an owner's representative. It's that easy!