





Workforce Education and Training (WE&T) A Strategic Approach To Achieve Energy Efficiency Through Small Contractor Participation

Established by the California Public Utilities Commission in 2012, the Southern California Regional Energy Network (SoCalREN) is a local government program serving the areas covered by both Southern California Edison and SoCalGas®. Helping fund energy efficiency retrofit projects, SoCalREN services the Southern California region including areas within Imperial, Inyo, Kern, Kings, Los Angeles, Mono, Orange, Riverside, San Bernardino, Santa Barbara, Tulare, and Ventura Counties.

SoCalREN drives energy savings through the development and implementation of local energy sustainability programs that provide local governments with technical assistance, financing, and expertise to execute efficiency retrofit projects.

WE&T Program Services for Contractors

- Independent business assessment: Contractor meets with a Technical Assistance Specialist for a virtual one-on-one overview to discuss their company and goals.
- Unique coaching plan: Based on the independent business assessment, the Technical Assistance Specialist will develop a coaching plan to assist contractors with navigating SoCalREN opportunities.
- Select the right path: Based on qualifications, contractors will have the opportunity to select a public sector or residential path or other avenues within the energy-efficiency construction sector.
- Specialized training: Contractors will receive personalized training in line with the coaching plan developed by the Technical Assistance Specialist.
- Bid document review and support: Contractor works with a
 Technical Assistance Specialist during the bid process to review for
 accuracy and compliance.

SoCalREN WE&T Participation Steps



The SoCalREN WE&T Program provides training, tools, and opportunities for minority participants in Disadvantaged Communities to pursue careers in energy efficiency. Contractors who elect to participate in the WE&T Program can expect to participate in the five general steps listed below.

- 1. Enrollment: Schedule a virtual meeting at WET@socalren.org to learn more about the Program and get enrolled.
- 2. Training: Contractors may enroll in the E-Contractor Training Academy, where they will gain access to bond assistance and capital resources, information on sustainability and public contracting requirements, and tips for bidding on energy efficiency projects.
- 3. Coaching: Contractors will work with a Technical Assistance Specialist who will provide one-on-one technical assistance and personalized coaching to prepare contractors to bid on energy efficiency projects. Technical Assistance Specialists will help contractors in developing a tailored capability statement highlighting their business capacity, as well as coaching them through a project's pre-qualification requirements.
- **4. Bid support**: A Technical Assistance Specialist will meet with contractors to review all project bid documentation to ensure accuracy and provide suggestions, free of charge.
- 5. Project support: As needed, SoCalREN can assist contractors during a project by providing in-the-field support.

Ready To Get Started?

Contact our team to set up a virtual meeting: WET@socalren.org

Learn more about our programs: socalren.org/WET

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